

## Education and Planning Meeting for 2023 Renewal

Thursday, May 19, 2022

8:00 AM – 4:00 PM

<p>8:00 – 8:10</p>	<p><b>Joseph DePaepe</b> CPCU, CIC Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i></p>	<ul style="list-style-type: none"> <li>◆ Roll Call</li> <li>◆ Welcome Board Members</li> <li>◆ Logistics - Breaks</li> <li>◆ Review Planning Packet Agenda and Contents</li> </ul>
<p>8:11 – 8:15</p>	<p><b>Joseph DePaepe</b> CPCU, CIC Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i></p>	<p><b>Review Meeting Objectives</b></p> <ul style="list-style-type: none"> <li>◆ Answer your questions before they are asked</li> <li>◆ Overview of the Pool’s Financial Performance</li> <li>◆ Review Pool Programs</li> <li>◆ New Administrative Initiatives</li> <li>◆ Facilitated SWOT Review</li> <li>◆ Review Strategies and Obtain Board Direction for July</li> </ul>
<p>8:16 – 9:15</p>	<p><b>Steven Fast, Guest Speaker</b> Executive Director <i>Colorado School Districts Self-Insurance Pool (CSDSIP)</i> Centennial, CO</p>	<p><b>Section 1 - CSDSIP Organization Overview</b></p> <ul style="list-style-type: none"> <li>◆ CSDSIP Structure and Philosophy</li> <li>◆ Financial Overview</li> <li>◆ Issues and Concerns</li> <li>◆ Regional or National Issues Affecting Pooling</li> </ul>
<p>9:16 – 9:30</p>	<p><b>BREAK</b></p>	
<p>9:31 – 9:55</p>	<p><b>Joseph DePaepe</b> CPCU, CIC Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i></p>	<p><b>Section 2 - Overview of Pool Statistics and Issues</b></p> <ul style="list-style-type: none"> <li>◆ Historical Data and Financial Ratios</li> <li>◆ Financial Ratio Comparison to Peer, Competitors, and Industry</li> <li>◆ Financial Performance and Ratio Comparison to SDAO</li> <li>◆ Annual Administration Cost Comparison</li> <li>◆ Overall Pool Loss Ratio by Contribution Size</li> <li>◆ Risk Identification Review of Pool’s Operational Risk</li> <li>◆ Surplus Goal Review</li> </ul>

<p><b>9:56 - 10:20</b></p>	<p><b>Jennifer J. Alvarado</b> Deputy Pool Administrator Senior Vice President <i>McGriff Insurance Services, Inc.</i></p> <p><b>Alex Terlecky</b> Communications Manager Communications Senior Specialist <i>McGriff Insurance Services, Inc.</i></p>	<p><b>Section 3 - Overall Pool 2022 Administration Program</b></p> <ul style="list-style-type: none"> <li>◆ 2022 Client Service Plan for Administration Team</li> <li>◆ Update on Administrative Initiatives</li> <li>◆ Marketing Plan, Social Media Strategy, &amp; Brand Guidelines</li> <li>◆ Member Feedback &amp; Vision Survey</li> </ul>
<p><b>10:21 – 10:45</b></p>	<p><b>Ana Holdren CIC</b> Pool Administration Property &amp; Liability Operations Advisor Senior Account Manager, AVP <i>McGriff Insurance Services, Inc.</i></p>	<p><b>Section 4 - Property and Ancillary Lines</b></p> <ul style="list-style-type: none"> <li>◆ Historical Claims Overview</li> <li>◆ Underwriting for 2021 Membership Renewal</li> <li>◆ Reinsurance Renewal Placement</li> </ul>
<p><b>10:46 - 10:55</b></p>	<p><b>BREAK</b></p>	
<p><b>10:56 - 11:20</b></p>	<p><b>Ana Holdren CIC</b> Pool Administration Property &amp; Liability Operations Advisor Senior Account Manager, AVP <i>McGriff Insurance Services, Inc.</i></p>	<p><b>Section 5 - Liability Coverage</b></p> <ul style="list-style-type: none"> <li>◆ Historical Claims Overview</li> <li>◆ Underwriting for 2023 Membership Renewal</li> <li>◆ Reinsurance Renewal Placement</li> </ul>
<p><b>11:21- 11:45</b></p>	<p><b>Lei Shi CRM, AU, CIC</b> Pool Administration Strategic Risk Programs Advisor Account Executive, AVP <i>McGriff Insurance Services, Inc.</i></p> <p><b>Paula Lowder</b> Pool Administration Claims Advocate Claims Consultant, AVP <i>McGriff Insurance Services, Inc.</i></p>	<p><b>Section 6 - Workers' Compensation and E.L. Program</b></p> <ul style="list-style-type: none"> <li>◆ Program and Membership Overview</li> <li>◆ Historical Claims Overview, Loss Ratio Analysis, Large Loss Summary</li> <li>◆ Excess Renewal Placement and Policy Summary</li> <li>◆ 2023 Membership Renewal Strategies</li> <li>◆ The Future of Workers' Compensation</li> </ul>
<p><b>11:46 – 1:00</b></p>	<p><b>LUNCH</b></p>	
<p><b>1:01 – 1:30</b></p>	<p><b>Jennifer J. Alvarado</b> Deputy Pool Administrator Senior Vice President <i>McGriff Insurance Services, Inc.</i></p>	<p><b>Section 7 - Board Underwriting Direction, Mission &amp; Vision</b></p> <ul style="list-style-type: none"> <li>◆ Rating Philosophy and Methodology</li> <li>◆ Board Directed Long Term Goals and Objectives</li> <li>◆ Pool Administrator Short Term Action Plan</li> <li>◆ Administrative Performance Evaluation</li> </ul>
<p><b>1:31 – 4:00</b></p>	<p><b>Joseph DePaepe CPCU, CIC</b> Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i></p>	<p><b>Section 8 - Wrap Up</b></p> <ul style="list-style-type: none"> <li>◆ Strengths, Weaknesses, Opportunities, Threats</li> <li>◆ Open/Added Issues – If Any</li> <li>◆ Direction from Board for July Board Meeting</li> <li>◆ Closing Remarks</li> </ul>