



Education and Planning Meeting for 2022 Renewal

Thursday - May 20, 2021 * 9:00 AM – 1:00 PM
Via WebEx // Link provided in calendar invitation
Conference Call-In Number: 1-866-692-3580
Participant Code: 130 635 3198

9:00 – 9:10	Joseph DePaepe CPCU, CIC Pool Administration Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i>	<ul style="list-style-type: none"> ◆ Roll Call ◆ Welcome Board Members ◆ Logistics - Breaks ◆ Review Planning Packet Agenda and Contents
9:11 – 9:15	Joseph DePaepe CPCU, CIC Pool Administration Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i>	<p>Section 1 - Review Meeting Objectives</p> <ul style="list-style-type: none"> ◆ Answer your questions before they are asked ◆ Overview of the Pool's Financial Performance ◆ Review Pool Programs ◆ Review Strategies and Obtain Board Direction for July ◆ Wrap-up Discussion and New Administrative Initiatives ◆ Pool Administrator Performance Evaluation
9:16 – 9:45	Joseph DePaepe CPCU, CIC Pool Administration Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i>	<p>Section 2 - Overview of Pool Statistics and Issues</p> <ul style="list-style-type: none"> ◆ Historical Data and Financial Ratios ◆ Financial Ratio Comparison to Peer, Competitors, and Industry ◆ Financial Performance and Ratio Comparison to SDAO ◆ Annual Administration Cost Comparison ◆ Overall Pool Loss Ratio by Contribution Size ◆ Risk Identification Review of Pool's Operational Risk ◆ Review Current Surplus Goal
9:46 - 10:00	Jennifer J. Alvarado Pool Administration Deputy Pool Administrator Senior Vice President <i>McGriff Insurance Services, Inc.</i>	<p>Section 3 - Overall Pool 2021 Administration Program</p> <ul style="list-style-type: none"> ◆ 2021 Client Service Plan for Administration Team ◆ Marketing Plan ◆ Pool Administrator Performance Evaluation
10:00 – 10:10	Break	
10:10 – 10:30	Ana Holdren , CIC Pool Administration Field Underwriter/Client Advocate Senior Account Manager, AVP <i>McGriff Insurance Services, Inc.</i>	<p>Section 4 - Property and Ancillary Lines</p> <ul style="list-style-type: none"> ◆ Historical Claims Overview ◆ Underwriting for 2021 Membership Renewal ◆ Reinsurance Renewal Placement
10:31- 10:45	Ana Holdren , CIC Pool Administration Field Underwriter/Client Advocate Senior Account Manager, AVP <i>McGriff Insurance Services, Inc.</i>	<p>Section 5 - Liability Coverage</p> <ul style="list-style-type: none"> ◆ Historical Claims Overview ◆ Underwriting for 2021 Membership Renewal ◆ Reinsurance Renewal Placement

<p>10:46-11:05</p>	<p>Lei Shi CRM, AU, CIC Pool Administration WC Underwriter Sr. Account Manager, AVP <i>McGriff Insurance Services, Inc.</i></p> <p>Paula Lowder Pool Administration WC Claims Advocate WC Claims Consultant, AVP <i>McGriff Insurance Services, Inc.</i></p>	<p>Section 6 - Workers' Compensation and E.L. Program</p> <ul style="list-style-type: none"> ◆ Program and Membership Overview ◆ Historical Claims Overview ◆ Excess Renewal Placement and Policy Summary ◆ 2022 Membership Renewal Strategies
<p>11:06 – 11:15</p>	<p>Break</p>	
<p>11:16 – 11:45</p>	<p>Joe DePaepe CPCU, CIC Pool Administration Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i></p>	<p>Section 7 - Board Underwriting Direction</p> <ul style="list-style-type: none"> ◆ Mission and Vision ◆ Board Directed Long Term Goals and Objectives ◆ Pool Administrator Short Term Action Plan ◆ Rating Philosophy and Methodology
<p>11:46 – 1:00</p>	<p>Joseph DePaepe CPCU, CIC Pool Administration Pool Administrator Executive Vice President <i>McGriff Insurance Services, Inc.</i></p>	<p>Section 8 - Wrap Up</p> <ul style="list-style-type: none"> ◆ 2020 Vision Survey ◆ Update on Administrative Initiatives ◆ Discussion on issues important to the Board ◆ Open/added issues – If any ◆ Direction from Board for July Board Meeting ◆ Closing remarks